

# TRADE CREDIT INSURANCE FOUNDATION COURSE

AMSTERDAM-SCHIPHOL, THE NETHERLANDS  
FOR DATES CHECK OUR WEBSITE

***A two-day foundation course on trade credit insurance for professionals from inside and outside the trade credit insurance industry.***

Among others the following subjects will be addressed:

- Introduction to trade credit insurance
- Market overview
- Underwriting credit risks; pricing, problem buyer management
- Political risk
- Single Buyer risk
- Detecting early signs of financial stress
- Claims handling
- Pre-credit risk
- Insurers Maximum Loss (IML)
- Probable Maximum Loss (PML)
- Non-cancellable limits
- Reinsurance
- Market update

**This course includes case studies  
and in-depth discussions**

- Participants will receive the presentation material up front to prepare themselves as well as some reading material.



## STECIS



# AMSTERDAM

**Venue:** Steigenberger Hotel Amsterdam-Schiphol The Netherlands

## **Programme:**

*Two days seminar including training materials, lunches, dinner and drinks.*

## **Registration**

Participation fee: € 2.250.-- includes training material, welcome cocktail & dinner and all other meals. Additional expenses (hotel, travel, phone, (mini) bar) are not included.

PARTICIPATION NUMBERS ARE RESTRICTED TO 15 AND WILL BE ALLOCATED ON A STRICTLY FIRST-COME-FIRST-SERVE BASIS. Participants are kindly requested to register via our website [www.stecis.org](http://www.stecis.org).

### **Venue:**

**Steigenberger Airport Hotel Amsterdam  
Stationsplein ZW 951  
1117 CE Schiphol-Oost/Amsterdam  
the Netherlands**

[reservations.airporthotel-  
amsterdam@steigenberger.com](mailto:reservations.airporthotel-amsterdam@steigenberger.com)

**T +31(0)20-5400-777**

The Steigenberger Airport Hotel Amsterdam is situated next to Schiphol and a shuttlebus is driving every half hour from Schiphol to the hotel. Stecis guest have a special price for their hotel room, so please mention STECIS while booking. From the hotel you can visit Amsterdam by using a taxi or by public transport. Amsterdam is know for it's culture, shopping and dining facilities.

## **Who should attend?**

The seminar is open to participants with limited experience in the trade credit insurance industry. Persons working in related sectors, the media or civil servants of Ministries, brokers, lawyers and other administrative authorities, will also benefit from this seminar.

## **Who is STECIS?**

STECIS is offering training courses and in company training programmes on trade credit insurance and surety. Seminar tutors trainers are industry experts with extensive international experience.

[www.stecis.org](http://www.stecis.org)



**STECIS**