

TRADE CREDIT INSURANCE FOUNDATION COURSE

AMSTERDAM-SCHIPHOL, THE NETHERLANDS
FOR DATES CHECK OUR WEBSITE

A two-day foundation course on trade credit insurance for professionals from inside and outside the trade credit insurance industry.

Among others the following subjects will be addressed:

- Introduction to trade credit insurance
- Market overview
- Underwriting credit risks; pricing, problem buyer management
- Political risk
- Single Buyer risk
- Detecting early signs of financial stress
- Claims handling
- Pre-credit risk
- Insurers Maximum Loss (IML)
- Probable Maximum Loss (PML)
- Non-cancellable limits
- Reinsurance
- Market update

**This course includes case studies
and in-depth discussions**

- Participants will receive the presentation material up front to prepare themselves as well as some reading material.



STECIS



AMSTERDAM

Venue: Steigenberger Hotel Amsterdam-Schiphol The Netherlands

Programme:

Two days seminar including training materials, lunches, dinner and drinks.

Registration

Participation fee: € 2.250.-- includes training material, welcome cocktail & dinner and all other meals. Additional expenses (hotel, travel, communication, bar expenses) are not included.

PARTICIPATION NUMBERS ARE RESTRICTED TO 15 AND WILL BE ALLOCATED ON A STRICTLY FIRST-COME-FIRST-SERVE BASIS. Participants are kindly requested to register via our website www.stecis.org.

Venue:

**Steigenberger Airport Hotel Amsterdam
Stationsplein ZW 951
1117 CE Schiphol-Oost/Amsterdam
the Netherlands**

[reservations.airporthotel-
amsterdam@steigenberger.com](mailto:reservations.airporthotel-amsterdam@steigenberger.com)

T +31(0)20-5400-777

The Steigenberger Airport Hotel Amsterdam is situated next to Schiphol and a shuttlebus is driving every half hour from Schiphol to the hotel. Stecis guest have a special price for their hotel room, so please mention STECIS while booking. From the hotel you can visit Amsterdam by using a taxi or by public transport. Amsterdam is know for it's culture, shopping and dining facilities.

The special STECIS price for a superior room will be communicated after enlistment.

Who should attend?

The seminar is open to participants with limited experience in the trade credit insurance industry. Persons working in related sectors, the media or civil servants of Ministries, brokers, lawyers and other administrative authorities, will also benefit from this seminar.

Who is STECIS?

STECIS is endorsed and supported by the International Credit Insurance & Surety Association (ICISA, www.icisa.org) and GTR and offers training seminars and in company training programmes on credit insurance and surety. Seminar tutors trainers are industry experts with extensive international experience.

www.stecis.org



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