

# A FOCUS ON THE FUNDAMENTALS OF SURETY

THE HAGUE, THE NETHERLANDS  
TUESDAY 24 AND WEDNESDAY 25 APRIL 2018

***A two-day in-depth basic level training seminar in Surety for professionals from inside and outside the Surety industry.***

Among others the following subjects will be addressed:

- Understanding the Surety business in general
- Analysis of the Surety markets worldwide
- Objectives and assessment of client and job site visits
- Risk management in recession times
- Underwriting bonds
- Fronting
- Risk management policy
- Reinsurance, co-insurance and capacity
- Early warning signs and reasons for companies to fail

**The training seminar includes case studies  
and in-depth discussions**

Participants are asked to prepare for the training seminar by reading the provided documents and may be asked to prepare case studies in advance of the seminar.

The preparation time is estimated to be about 4-6 hours.



THE HAGUE



**Date:** Tuesday 24 and Wednesday 25 April 2018

**Venue:** Bilderberg Europa Hotel Scheveningen\*\*\*\*  
The Netherlands

## Programme

Monday 23 April 2018

Tuesday 24 April 2018

Wednesday 25 April 2018

- Welcome drinks and dinner

- Seminar, lunch, dinner

- Seminar and lunch, end at 17:00 hrs

## Registration

Participation fee: € 2.200.-- includes training material, welcome cocktail & dinner and all other meals. Additional expenses (hotel, travel, phone, (mini) bar) are not included.

PARTICIPATION NUMBERS ARE RESTRICTED TO 15 AND WILL BE ALLOCATED ON A STRICTLY FIRST-COME-FIRST-SERVE BASIS. PARTICIPANTS ARE KINDLY REQUESTED TO COMPLETE AND RETURN THE REGISTRATION FORM BY **FRIDAY 30 MARCH 2018**  
**LATEST TO: [INFO@STECIS.ORG](mailto:INFO@STECIS.ORG)**

Please click [here](#) for the registration form.

## Venue

Bilderberg Europa Hotel\*\*\*\*  
Zwolsestraat 2, 2587 VJ Scheveningen  
T +31(0)70-4169558  
F +31(0)70-4169555  
[Europa.Banquet@bilderberg.nl](mailto:Europa.Banquet@bilderberg.nl)  
[www.bilderberg.nl](http://www.bilderberg.nl)

Bilderberg Europa Hotel puts guests right along the sea side in the Scheveningen district of the Dutch coastal city of The Hague. The Europa Hotel facilitates lovely seaside walks as well as visits to interesting local attractions. The Europa Hotel also lies within close distance of The Hague's shopping and commercial centres.

Average room price: €139,- incl. breakfast, VAT and city taxes.

**Make sure to book your room in time !**

## Who should attend?

The seminar is open to participants with up to 3 years of work experience in the surety industry. Persons working in related sectors, the media or civil servants at Ministries, legislative and regulatory authorities, will also benefit from this seminar.

## Who is STECIS?

STECIS is endorsed and supported by the International Credit Insurance & Surety Association (ICISA, [www.icisa.org](http://www.icisa.org)) and offers training seminars and in company training programmes on credit insurance, surety and related topics. Seminar tutors, trainers and coaches are industry experts with extensive international experience.

**[www.stecis.org](http://www.stecis.org)**

