

TRADE CREDIT INSURANCE TRAINING SEMINAR

AMSTERDAM-SCHIPHOL, THE NETHERLANDS
TUESDAY 9 AND WEDNESDAY 10 APRIL 2019

A two-day training seminar in trade credit insurance for professionals from inside and outside the trade credit insurance industry.

Among others the following subjects will be addressed:

- Introduction to trade credit insurance
- Market overview
- Underwriting credit risks; pricing, problem buyer management, credit solutions for different customer segments
- Political risk
- Single Buyer risk
- Detecting early signs of financial stress
- Claims handling
- Pre-credit risk
- Insurers Maximum Loss (IML)
- Probable Maximum Loss (PML)
- Non-cancellable limits
- Reinsurance
- Market update

**The training seminar includes case studies
and in-depth discussions**

Participants are asked to prepare for the training seminar by reading the provided documents. The preparation time is estimated to be about 4 hours.



AMSTERDAM



Date: Tuesday 9 and Wednesday 10 April 2019

Venue: Steigenberger Hotel Amsterdam-Schiphol
The Netherlands

Programme

Monday 8 April 2019

Tuesday 9 April 2019

Wednesday 10 April 2019

- Welcome drinks and dinner

- Seminar, lunch, dinner

- Seminar and lunch, end at 17:00 hrs

Registration

Participation fee: € 2.200.-- includes training material, welcome cocktail & dinner and all other meals. Additional expenses (hotel, travel, phone, (mini) bar) are not included.

PARTICIPATION NUMBERS ARE RESTRICTED TO 15 AND WILL BE ALLOCATED ON A STRICTLY FIRST-COME-FIRST-SERVE BASIS. PARTICIPANTS ARE KINDLY REQUESTED TO COMPLETE AND RETURN THE REGISTRATION FORM BY THURSDAY 28 FEBRUARY 2019 LATEST TO: INFO@STECIS.ORG.

Please click [here](#) for the registration form.

Venue:

**Steigenberger Airport Hotel Amsterdam
Stationsplein ZW 951
1117 CE Schiphol-Oost/Amsterdam
the Netherlands**

reservations.airporthotel-amsterdam@steigenberger.com

T +31(0)20-5400-777

The Steigenberger Airport Hotel Amsterdam is situated next to Schiphol and a shuttlebus is driving every half hour from Schiphol to the hotel. Stecis guest have a special price for their hotel room, so please mention STECIS while booking. From the hotel you can visit Amsterdam by using a taxi or by public transport. Amsterdam is know for it's culture, shopping and dining facilities.

Special STECIS price for a superior room: €165,- incl. breakfast buffet and VAT, excluding 6,05% city tax.

Make sure to book your room in time !

Who should attend?

The seminar is open to participants with limited experience in the trade credit insurance industry. Persons working in related sectors, the media or civil servants of Ministries, brokers, lawyers and other administrative authorities, will also benefit from this seminar.

Who is STECIS?

STECIS is endorsed and supported by the International Credit Insurance & Surety Association (ICISA, www.icisa.org) and GTR and offers training seminars and in company training programmes on credit insurance and surety. Seminar tutors trainers are industry experts with extensive international experience.

www.stecis.org

