

TRADE CREDIT INSURANCE TRAINING SEMINAR

THE HAGUE, THE NETHERLANDS
TUESDAY 24 AND WEDNESDAY 25 APRIL 2018

A two-day training seminar in trade credit insurance for professionals from inside and outside the trade credit insurance industry.

Among others the following subjects will be addressed:

- Introduction to trade credit insurance
- Market overview
- Underwriting credit risks; pricing, problem buyer management, credit solutions for different customer segments
- Political risk
- Single Buyer risk
- Detecting early signs of financial stress
- Claims handling
- Pre-credit risk
- Probable Maximum Loss (PML)
- Non-cancellable limits
- Reinsurance

The training seminar includes case studies and in-depth discussions

Participants are asked to prepare for the training seminar by reading the provided documents and may be asked to prepare case studies in advance of the seminar.

The preparation time is estimated to be about 4-6 hours.



THE HAGUE



Date: Tuesday 24 and Wednesday 25 April 2018

Venue: Bilderberg Europa Hotel Scheveningen****

Programme

Monday 23 April 2018

Tuesday 24 April 2018

Wednesday 25 April 2018

- Welcome drinks and dinner

- Seminar, lunch, dinner

- Seminar and lunch, end at 17:00 hrs

Registration

Participation fee: € 2.200.-- includes training material, welcome cocktail & dinner and all other meals. Additional expenses (hotel, travel, phone, (mini) bar) are not included.

PARTICIPATION NUMBERS ARE RESTRICTED TO 15 AND WILL BE ALLOCATED ON A STRICTLY FIRST-COME-FIRST-SERVE BASIS. PARTICIPANTS ARE KINDLY REQUESTED TO COMPLETE AND RETURN THE REGISTRATION FORM BY **FRIDAY 30 MARCH 2018** **LATEST TO: INFO@STECIS.ORG**.

Please click [here](#) for the registration form.

Venue

Bilderberg Europa Hotel****
Zwolsestraat 2, 2587 VJ Scheveningen
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F +31(0)70-4169555
Europa.Banquet@bilderberg.nl
www.bilderberg.nl

Bilderberg Europa Hotel puts guests right along the sea side in the Scheveningen district of the Dutch coastal city of The Hague. The Europa Hotel facilitates lovely seaside walks as well as visits to interesting local attractions. The Europa Hotel also lies within close distance of The Hague's shopping and commercial centres.

Average room price: €139,- incl. breakfast, VAT and city taxes.

Make sure to book your room in time !

Who should attend?

The seminar is open to participants with up to 3 years of work experience in the trade credit insurance industry. Persons working in related sectors, the media or civil servants of Ministries and other administrative authorities, will also benefit from this seminar.

Who is STECIS?

STECIS is endorsed and supported by the International Credit Insurance & Surety Association (ICISA, www.icisa.org) and Exporta and offers training seminars and in company training programmes on credit insurance and surety. Seminar tutors/trainers are industry experts with extensive international experience.

www.stecis.org

